

Inefficient Building Costing You Money, Tenants? **HENDERSON C-PACE CAN HELP.**

You already know that buildings with outdated energy equipment can cause your utility bills to soar. You also know that inefficient buildings are less competitive than their energy-efficient peers. But did you know that *upgrading your building can actually put money in your pocket?* It's possible with the C-PACE program!

HOW DOES C-PACE WORK?

C-PACE provides affordable, long-term financing for energy efficiency and renewable energy projects. The financing is provided by private capital providers in an open market, so you can select the best terms. Repayment is facilitated through a voluntary assessment on your property (similar to a sewer assessment), and there is no money down and no personal guarantee required. *Best of all, in well-designed projects, the energy cost savings outweigh the C-PACE payments, improving your net operating income!*

HOW DO I GET STARTED?

Getting started with C-PACE is easy, and we'll walk you through every step of the process. Simply contact Henderson C-PACE to prequalify your project. We'll then work with your contractor to model different scenarios so you can see the projected outcome before you commit.

C-PACE: A SMARTER WAY TO IMPROVE YOUR BUILDING

- 100% financing (soft and hard costs)
- Cash-flow-positive projects
- No out-of-pocket costs
- No personal guarantees
- Long-term (up to 25 years)
- Lower utility bills
- Open-market financing
- Owner retains all tax incentives
- Can be combined with utility incentives
- Can be transferred upon sale and does not accelerate



